

INDIA SECURITY PRESS: NASIK ROAD

GeM Bid No.	GEM/2026/B/7154288	Date:	11.03.2026
Description	Procurement of DOD UV curable bulk inking piezo inkjet head along with controller for variable data printing	Time:	10.30 AM
Date of Publication	02.02.2026	GeM Bid Opening Date:	18.03.2026

Venue: Conference Hall, ISP-Nasik

1. M/s. Vinsak India Pvt Ltd.

Sr. No.	Bid Clause	Firm Query	ISP's Reply
1.	<p>Bid to RA enabled: Yes</p> <p>RA Qualification Rule: H1-Highest Priced Bid Elimination</p>	<p>The tender is a highly engineered and technically complex system designed to meet your specialized requirements. There are only a limited number of qualified suppliers capable of delivering such a product.</p> <p>In this context, the Reverse Auction (RA) clause included in the tender document restricts our ability to participate meaningfully.</p> <p>The RA provision was specifically discussed with the CMD during the Vendor Meet held at the SPMCIL Corporate Office, New Delhi, on 21 July 2025. It was mutually discussed and agreed that for highly technical and complex engineered products with limited bidders, the Reverse Auction process would not be applicable.</p> <p>As per the tender document: "Bid to RA enabled: Yes RA Qualification Rule: H1 - Highest Priced Bid Elimination Reverse</p>	<p>ISP will review internally & corrigendum shall be issued if required.</p>

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		<p>Auction would be conducted amongst all technically qualified bidders except the Highest Quoting bidder..."</p> <p>Despite our best efforts and special consideration in offering the most competitive price, participation under a Reverse Auction framework in such a specialized procurement may not result in a fair evaluation, as competitors may claim advantages that do not reflect equivalent technical capabilities. In view of the above, we regret to inform you that we would not be in a position to participate in the tender unless the Reverse Auction clause is withdrawn for this procurement.</p>	
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2. M/s. Condot Systems Pvt. Ltd.

Sr. No.	Bid Clause/ Specification	Bid Query	ISP's Reply
1.	<p>Bid to RA enabled: Yes</p> <p>RA Qualification Rule: H1-Highest Priced Bid Elimination</p>	<p>1. Reverse Auction Clause (Point No. 12):</p> <p>During the Vendor Meet held at SPMCIL Headquarters in June 2025, we were informed that the Reverse Auction clause would not be included in future tenders. However, we note that this clause is still incorporated in the present tender.</p> <p>The tendered item is not a standard off-the-shelf product but a tailor-made solution developed specifically to meet the customer's requirements. Accordingly, the price submitted is carefully calculated based on the technical scope and cost</p>	<p>ISP will review internally & corrigendum shall be issued if required.</p>

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		<p>structure, and we are offering our best lowest price to win the tender.</p> <p>However, the inclusion of the RA clause defeats the sanctity of the offered lowest price. In view of the above, we kindly request you to remove this clause from the tender.</p>	
2.	<p>2. Technical Specifications:</p> <p>A) Drop on Demand Inkjet Head</p> <p>I. Printing Hardware</p> <p>Clause 14. There should be a provision of purging the individual head as well as all the head assembly directly through software.</p>	<p>CSPL Comments:</p> <p>Since this DOD inkjet system is UV curing ink system, we suggest to purge all the heads together specially when one of the heads is idle/not in use and not purged and cleaned for longer time, printhead nozzles may get clogged. However, we have manual option in the system for purging the individual heads. We kindly request to amend this clause and accept the manual purging of individual heads.</p>	ISP Discussed & no change required.
3.	<p>2. Technical Specifications:</p> <p>A) Drop on Demand Inkjet Head</p> <p>I. Printing Hardware</p> <p>Clause 15. [Note: - Potential interested bidder can visit ISP to view set up and assess feasibility if required. Any additional part that is required for proper functioning has to be provided by bidder.]</p>	<p>CSPL Comments: Any additional parts related to the DOD inkjet system will be provided for installation; however, we are unable to supply any parts related to the VINSAK LPI 500.</p>	ISP Discussed & no change required.
4.	<p>2. Technical Specifications:</p> <p>A) Drop on Demand Inkjet Head</p> <p>III. Industrial Workstation / PC Controller</p> <p>Clause 5: UPS with controlled output and</p>	<p>CSPL Comments: Please clarify the purpose of the UPS power backup required for 1 hour. We understand that UPS power backup is necessary primarily for a soft shutdown in the event of a mains power cut. However, it is also critical to provide UPS power support for the UV curing</p>	<p>ISP required the power backup for 1 hour or more as per technical specification.</p> <p>However, The UPS requirement is for PC Controller and DOD Electronics only.</p> <p>After discussion corrigendum will be</p>

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	power backup of 1 hour or more to be provided.	system for this duration. We request to clarify in detail the purpose and kindly amend this point regarding the UPS power backup requirements.	issued.
5.	<p>2. Technical Specifications:</p> <p>A) Drop on Demand Inkjet Head</p> <p>III. Software</p> <p>Clause e: Functions like fonts, telescopic font, conversion of text into uppercase/lowercase, pitch, stretch, shadow effect of text should be available.</p>	<p>CSPL Comments: We can print telescopic print by using the parameter in the design software, but there is no specific telescopic font available, so we request to amend the telescopic font as telescopic print. Similarly, for "shadow effect" please rename it as Dithering effect.</p>	<p>For better clarity Corrigendum will be issued as below:</p> <p>Clause e: Functions like fonts, telescopic font/object style, conversion of text into uppercase/lowercase, pitch, stretch of text should be available.</p>
6.	<p>2. Technical Specifications:</p> <p>A) Drop on Demand Inkjet Head</p> <p>III. Software</p> <p>Clause j: User shall be able to design complete information that needs to be printed should be with single trigger (gap/sensor mark) in single row, so that the entire printing can be possible with only 1 line (single row) layout in printing application software. In label printing application, user shall be able to design the content of a single row of labels in a single line repeat in the layout software.</p>	<p>CSPL Comments: To meet the printing speed requirement, our printheads and system is designed to print a minimum of 2 row labels in a single trigger. Hence single row printing in a single trigger is not possible. We request kindly amend this point.</p>	ISP Discussed & no change required.
7.	<p>IV.B. Queue Printing function Clause2 (j): Datafile dropdown list- Function to choose any random datafile from the directory of datafiles</p>	<p>CSPL Comment: The selection of the random data file will be done in manual mode.</p>	<p>For better clarity Corrigendum will be issued as below:</p> <p>IV.B. Queue Printing function Clause2 (j): Datafile dropdown list- Function to choose any random datafile from the directory of datafiles</p>

Paul
Richard
Zorner

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Safarwan

Abdullah

22/10/2010
Parvath

Chalvi
Abdul K.

Prasad

Abul

Sawyer v. Jew

Step 1
Inspected

Abul

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	I. Print head working status.	Not possible. Green LED indication on the printing mode application	ISP Clarified No change required.
9	IV. F. Electrical Requirements		
	i	Point No.8: Online PLC program access should be provided so that online debugging is possible and firm should impart detail training to ISP Electrical Engineers.	Cannot provide
	ii.	D) General Terms and conditions	
	iii	[Note: The supplier has to provide all required items like ink, flush etc required for initial start-up and make ready free of cost till the print head with controller is handed over to ISP after successful testing.]	NO. Already 50L ink and 10L flush is provided for start up
	iv	Point No.4: The firm shall undertake to provide Service back-up for minimum 10 years from the date of acceptance.	Subject to the availability of parts.
	v	Point No.7: The firm shall provide remote support for at least 3 years from date of acceptance at free of cost.	Remote support One year FOC. Post first year will be chargeable.
	vi	Point No.8: All parts supplied shall have warranty of at least 1 year from date of suitability.	Except Print Head with certain conditions
	Vii	XIV) Payment Terms: - 100% Payment will be made after successful supply, installation, testing & commissioning and on production of all required documents by the supplier.	ON PDI completion 60% Upon Despatch proof 20% After installation---- 10% After Final acceptance 10%

Paul
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 Zaman

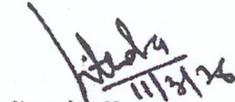
~~Abdul~~
 Hammad
 Ashiq
 Javed

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 Sajid
 Chaudhary
 Parvaz
 Huda
 M. Qasim
 Anwar
 M. Iqbal
 Saif
 10 Jan

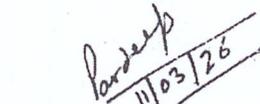
ISP Officials


11/03/2026
Nilesh Jadhav
JT.GM (TO)

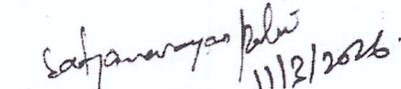

11/11/2024
Mangesh Kasvekar
JT.GM (TO)-Purchase

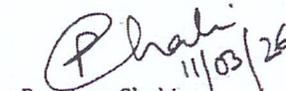

11/3/26
Jitendra Kumar
DGM (TO)


11/8/26
Akash Sharma
AM (QA Paper)


11/03/26
Pardeep
Supervisor (TO)


Mahesh Bansal
JT.GM (F&A)


11/2/2026
Satyanarayan Patro
JT.GM (TO)


11/03/26
Preetam Chaki
DM (TO)


11/03/2026
Vipul Agrawal
Sr. Supervisor (TO)


11/3/26
Priyanka Sharma
DGM (TO)-Purchase

Firm Representatives

Avinash Ghelani
M/s. Condot System Pvt. Ltd.



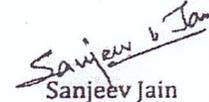
Manoj Yadav
M/s. Condot System Pvt. Ltd.



Mohan Pailwan
M/s. Vinsak India Pvt. Ltd.



Sanjeev Jain
M/s. Vinsak India Pvt. Ltd.



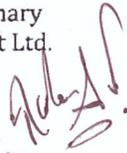
Rajendra Choudhary
M/s. Control Print Ltd.



Suresh Surywanshi
M/s. Control Print Ltd.



Neeraj Jagga
M/s. Domino India
(Through VC)



Prasannjit Paul
M/s. Domino India
(Through VC)

